

## HOW COACHING WORKS

In an initial consultation session, we will agree on the content, timing and schedule of the coaching sessions.

At each COACHING SESSION we will:

- Discuss the topic or problem to be addressed, and the objectives for the session
- Address the topics or problem identified
- Agree on how to implement the outputs of the session to the project
- Evaluate what objectives for the coaching have been achieved
- On request provide copies of the coaching documentation

The coaching methods used will depend on your specific needs. A wide range of methods are available, from intervention with questions, creativity methods or the use of a systemic board. Each session lasts sixty to ninety minutes and can be done public or on a confidential basis.

## INVOICING

Payment is due once coaching is completed.

### TAX DEDUCTIBILITY

50 % costs can be claimed in personal yearly tax returns (depending on yearly income). Costs can be off-set as expenses for the self-employed.

## ABOUT ME

As certified Senior Project Manager (IPMA Level B), certified Project Coach (Next Level Academy, 2009) and Award Assessor (IPMA and PMA) I have extensive experience with projects in an international and intercultural environment.

In recognition of my work I was awarded the PMA Project Excellence Award prize for the project "French Revolution" in 2010.

**In July 2012 I set up my own independent management consultancy with a focus on project management and coaching where I support individuals and projects in various industries.**

I have introduced the processes of project management in well-known organizations and helped newly qualified and highly experienced project managers across sectors (e.g. healthcare, hotel industry and gaming) to make their work a success.

**"I support you and your project!"**  
Iris Hauck-Rameis



## IRIS HAUCK-RAMEIS

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Project management consulting  
and Project coaching

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## SUCCESSFUL PROJECTS AND SATISFIED CUSTOMERS

Isn't that what we all dream of? Professional support by a project coach can significantly increase the prospects of success for your project and your own competences. Project coaching is tailored to your needs and ideal for project managers, project owners and entire project teams.

**"Coaching is based on a voluntary and usually long-term cooperation at the expert level. Goals are set upfront for content and timeline. Mutual respect, active cooperation and awareness of diversity are in my view key for success."**

### STRUCTURED AND PROCESS DRIVEN

The methods used for project coaching are wide and range from personal coaching and consultation in project management skills, to facilitation of project events. The basis is a solution-focused brief approach.

### INDIVIDUAL AND SOLUTION ORIENTED

Based on personal strengths, experience and knowledge possible solutions are elaborated in the coaching session. Project managers are empowered to independently implement them thereafter.

## SUPPORT FOR YOU

**Expert dialogue and professional training pays off!**

As a **project manager**, project coaching gives you the opportunity to discuss issues with the coach, brainstorm possible solutions while keeping control and responsibility for your project.

As a **project owner**, project coaching helps you to perform best in your role and support the project team as needed.

For **team coaching**, the coach acts as a neutral person who can address challenging situations with the team and help find new solutions.

**Don't wait, make an appointment now!**

## POSSIBLE TOPICS

- Dealing with project stakeholders
- Clarification of role conflict
- Team development
- Dealing with increasing complexity in course of the project
- Custom tailoring of project management methodology and processes
- Preparation, conducting and follow-up of project events such as Project Kick-Off, Project Controlling, Project Coordination or Project Completion Workshops/ Events
- ...



**"Challenges  
in professional  
or private life  
help you grow"**

Iris Hauck-Rameis

**Project coaching supports you  
making your project  
a success.**